|  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- |
| ***Stakeholders*** | ***(Indicate specific stakeholders in a column)*** | **Critical  Success  Factors** | **Strategy** | **Key**  **Performance Indicators** | **Current State** | **Desired State** | **Processes** | **Owners** |
|  |  | Enter the critical success factors (CSF) for each stakeholder | Enter the strategy that is the basis for achieving their essential elements of success | Enter the key performance indicators, which are indexes that measure the capacity to reach those critical successes  factors | Enter the current  state (actual results of KPI) | Enter the desired state (desired results of KPI) | Enter the processes that impact the current KPI | Enter the process owners who can provide additional information to align the solution to reach the desired state |
| CEO |  |  |  |  |  |  |  |  |
| CFO |  |  |  |  |  |  |  |  |
| CIO |  |  |  |  |  |  |  |  |
| Sourcing |  |  |  |  |  |  |  |  |
| Human Resources |  |  |  |  |  |  |  |  |
| Legal |  |  |  |  |  |  |  |  |
| BU Leads |  |  |  |  |  |  |  |  |
| Cust 1 |  |  |  |  |  |  |  |  |
| Cust 2 |  |  |  |  |  |  |  |  |
| Cust 3 |  |  |  |  |  |  |  |  |